

# Florian Hett

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CONTACT INFORMATION	Goethe University Frankfurt Management and Microeconomics Group Theodor-W.-Adorno-Platz 4 D-60323 Frankfurt/Main, Germany	Phone: +49 69 798 34818 hett(at)econ.uni-frankfurt.de <a href="http://www.flo-hett.de/">http://www.flo-hett.de/</a>
FIELDS OF INTERESTS	Behavioral Economics, Applied Microeconomics, Financial Economics	
AFFILIATIONS	<b>Goethe-University Frankfurt</b> , Germany  Post Doctoral Researcher (Akademischer Rat a.Zt.), Department of Management and Microeconomics, 2014-  Researcher, Frankfurt Laboratory for Experimental Economic Research (FLEX), 2014-  Associate, Center for Leadership and Behavior in Organizations (CLBO), 2015-  Researcher, LOEWE Center Sustainable Architecture for Finance in Europe (SAFE), 2016-  Member, Committee for Organizational Economics, Verein fuer Socialpolitik, 2017-	
EDUCATION	<b>Graduate School of Economics, Finance, and Management</b> , University of Frankfurt, University of Mainz, University of Darmstadt  Dr. rer. pol. (PhD equivalent), 2014  <b>Johannes Gutenberg-University</b> , Mainz, Germany  Diploma (Master equivalent), Economics, 2009	
PUBLICATIONS	<b>Bank Rescues and Bailout Expectations: The Erosion of Market Discipline During the Financial Crisis</b> <i>Journal of Financial Economics</i> , 126 (2017), 635-651, (with Alexander Schmidt)  <b>Social Identity and Social Free Riding</b> <i>European Economic Review</i> , 90 (2016), 4-17 (lead article), (with Mark Bernard and Mario Mechtel)  <b>How individual characteristics shape the structure of social networks</b> <i>Journal of Economic Behavior and Organization</i> , 115 (2015), 197-216, (with Yann Girard and Daniel Schunk)	
WORKING PAPERS	<b>Competitiveness in Dynamic Contests: Evidence from combined field and lab data</b> <i>Unicredit &amp; Universities Best Paper Award on "Behavioral Organizational Economics"</i> (with Yann Girard)  <b>Choosing Who You Are: The Structure and Behavioral Effects of Revealed Identification Preferences</b> (with Markus Kröll and Mario Mechtel)  <b>Heterogeneity in Dynamic Contests: Empirical Evidence from a Gaming App</b>	

WORK IN  
PROGRESS

**Enhancing cooperation and investigating peer effects on human capital formation:  
A randomized-controlled field study with primary school children**  
(with Mario Mechtel, Henning Müller, Felix Schmidt, Daniel Schunk, and Valentin Wagner)

**(How) Do Default Options affect Subsequent Decision Making?**  
(with Michael Kosfeld)

**Blaming the Messenger: Endogenous Communication Frictions and Organizational  
Culture**  
(with Mark Bernard and Daniel Herbold)

**Preference Heterogeneity and the Effectiveness of Commitment Devices**  
(with Devesh Rustagi and Maira Sontag Gonzalez)

**Present Bias in Financial Decision Making**  
(with Andrej Gill and Johannes Tischer)

**Opportunistic Self-Categorization: Exploiting Wiggle-Room in Social Identification**  
(with Kevin Bauer and Christopher Kops)

**Heterogeneity in the Sensitivity to Dynamic Incentives and the Gender Wage  
Gap**  
(with Felix Schmidt)

RESEARCH  
GRANTS

**DFG Research Grant**, 147,900 Euro (with Mario Mechtel and Daniel Schunk) 2017  
*Enhancing cooperation and investigating peer effects  
on human capital formation*  
**SAFE Research Grant**, 61,000 Euro (with Andrej Gill) 2017  
*Financial decision making and present bias*  
**SAFE Research Grant**, 16,080 Euro (with Andrej Gill) 2016  
*Measuring Time Inconsistency Using Bank Account Data*  
**Research Grant, JGU Mainz**, 14,670 Euro (with Yann Girard and Daniel Schunk) 2012  
*Wie beeinflusst das soziale Umfeld die individuellen  
kognitiven und nicht-kognitiven Fähigkeiten junger Erwachsener*

AWARDS

Sturm & Drang Prize of Goethe University Frankfurt 2017  
Dissertation Prize of the Deutsche Bundesbank 2015  
Unicredit & Universities Best Paper Award 2013  
Junior Member of the Gutenberg Academy for Young Academics 2012-2014  
Best Paper Award 4th Workshop on Economics, Tübingen 2012  
Nominated for the 4th Lindau Nobel Laureates Meeting Lindau 2011  
Full Ph.D. scholarship GSEFM 2009-2010  
Awarded as best graduate in economics, University of Mainz 2009  
Award for diploma thesis, University of Mainz 2009

CONFERENCE AND WORKSHOP PRESENTATIONS	Annual Meeting Committee for Organizational Economics VfS, Cologne	2017
	Annual Meeting of the Verein fuer Socialpolitik, Vienna	
	Annual Conference of the European Economic Association, Lisbon	
	Arne Ryde Workshop on “Identity, Image and Economic Behavior”	2016
	Intern. Meeting on Experimental and Behavioral Social Sciences, Rome	
	ESA European Meeting, Bergen	
	Workshop on Microeconomics, Lüneburg	
	CLBO Research Meeting, Frankfurt	
	7th Maastricht Behavioral and Experimental Economics Symposium	2014
	Annual Meeting of the Verein fuer Socialpolitik, Hamburg	
DFG Priority Program 1578 Workshop, Cologne	2013	
	Annual Conference of the Royal Economic Society, Royal Holloway London	
	International Meeting of Experimental and Behavioral Economics, Madrid	
	IZA Workshop in Behavioral Organizational Economics, Bonn	
ESA World Meetings, Zurich		
4th Workshop on Economics, University of Tübingen	2012	
	1st Research Workshop in Financial Economics, Mainz	
	ESA World Meetings, New York	
	Workshop in Behavioral Economics, Mainz	
9th Workshop “Money, Banking and Financial Markets”, Düsseldorf		
3rd Workshop on Economics, University of Tübingen	2011	
Annual Meeting of the European Public Choice Society, Izmir	2010	
	Spring Meeting of Young Economists, Luxembourg	
	Summer School Incentives and Behavioral Economics, Bronnbach	
	Annual Conference of the European Economic Association, Glasgow	
	Annual Meeting of the Verein fuer Socialpolitik, Kiel	
INVITED TALKS	Economics Seminar, University of Marburg	2017
	SITE Seminar, Stockholm School of Economics	
	CAGE Seminar, University of Warwick	
	SBEE Seminar, University of Michigan	2016
	Economics Seminar, Krannert School of Management, Purdue University	
	Banque de France - Toulouse School of Economics Workshop	2014
	“Bailouts, bail-in, and financial stability”	
	Economics Seminar, IAAEU at University of Trier	2012
Seminar of the CESifo Group, Munich		
MPI Econ Workshop, MPI for Research on Collective Goods, Bonn		
DISCUSSIONS	<b>Bank bias in Europe: Effects on systemic risk and growth</b> S. Langfield and M. Pagano (4th Research Workshop in Financial Economics, 2015)	
	<b>Government Guarantees and Bank Risk Taking Incentives</b> M. Fischer, C. Hainz, J. Rocholl and S. Steffen (Banque de France - Toulouse School of Economics workshop “Bailouts, bail-in, and financial stability”, 2014)	
	<b>The Limits of Model-Based Regulation</b> M. Behn, R. Haselmann and V. Vig (3rd Research Workshop in Financial Economics, 2014)	

REFEREING	Economic Journal, Games and Economic Behavior, European Economic Review, Journal of Money, Credit, and Banking, Scandinavian Journal of Economics, Experimental Economics, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Economics of Transition, PLOS ONE, The B.E. Journal of Economic Analysis and Policy, Spring Meeting of Young Economists (2011-14)																																
TEACHING EXPERIENCE	<p><b>Instructor, Goethe University Frankfurt</b></p> <table border="0" style="width: 100%;"> <tr> <td style="padding-right: 20px;">Management, Bachelor</td> <td style="text-align: right;">2016, 2017</td> </tr> <tr> <td>Economics 6.1, Seminar, Bachelor</td> <td style="text-align: right;">2016</td> </tr> <tr> <td>Measuring Heterogeneity using Behavioral Experiments, Seminar, PhD</td> <td style="text-align: right;">2017</td> </tr> <tr> <td>Behavioral Welfare Economics, Seminar, PhD</td> <td style="text-align: right;">2016</td> </tr> <tr> <td>Intermediate Microeconomics, Bachelor</td> <td style="text-align: right;">2015</td> </tr> <tr> <td>Advanced Microeconomic Theory II - Game Theory, PhD</td> <td style="text-align: right;">2014, 2015</td> </tr> <tr> <td>Does Finance Benefit Society, Seminar, Bachelor</td> <td style="text-align: right;">2014, 2015</td> </tr> </table> <p><b>Teaching Assistant, Goethe University Frankfurt</b></p> <table border="0" style="width: 100%;"> <tr> <td style="padding-right: 20px;">Management, Bachelor</td> <td style="text-align: right;">2014</td> </tr> </table> <p><b>Instructor, University of Mainz</b></p> <table border="0" style="width: 100%;"> <tr> <td style="padding-right: 20px;">Learning from Digital Data, Executive MBA</td> <td style="text-align: right;">2017</td> </tr> <tr> <td>Introductory Econometrics, Master</td> <td style="text-align: right;">2011-13</td> </tr> <tr> <td>Economics for Lawyers, Law undergraduates</td> <td style="text-align: right;">2011</td> </tr> </table> <p><b>Teaching Assistant, University of Mainz</b></p> <table border="0" style="width: 100%;"> <tr> <td style="padding-right: 20px;">Empirical Economics, Diploma and Bachelor</td> <td style="text-align: right;">2009, 2011-13</td> </tr> <tr> <td>Economics of Banking, Diploma and Master</td> <td style="text-align: right;">2011</td> </tr> <tr> <td>Current Issues in Intern. Financial Regulation, Seminar, Diploma and Master</td> <td style="text-align: right;">2011</td> </tr> <tr> <td>Economics of Information, Diploma and Bachelor</td> <td style="text-align: right;">2010</td> </tr> <tr> <td>Emp. Econ. – Applications w. STATA, Seminar, Diploma and Bachelor</td> <td style="text-align: right;">2009, 2010</td> </tr> </table>	Management, Bachelor	2016, 2017	Economics 6.1, Seminar, Bachelor	2016	Measuring Heterogeneity using Behavioral Experiments, Seminar, PhD	2017	Behavioral Welfare Economics, Seminar, PhD	2016	Intermediate Microeconomics, Bachelor	2015	Advanced Microeconomic Theory II - Game Theory, PhD	2014, 2015	Does Finance Benefit Society, Seminar, Bachelor	2014, 2015	Management, Bachelor	2014	Learning from Digital Data, Executive MBA	2017	Introductory Econometrics, Master	2011-13	Economics for Lawyers, Law undergraduates	2011	Empirical Economics, Diploma and Bachelor	2009, 2011-13	Economics of Banking, Diploma and Master	2011	Current Issues in Intern. Financial Regulation, Seminar, Diploma and Master	2011	Economics of Information, Diploma and Bachelor	2010	Emp. Econ. – Applications w. STATA, Seminar, Diploma and Bachelor	2009, 2010
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