

Florian Hett

CONTACT INFORMATION	Goethe University Frankfurt Management and Microeconomics Group Theodor-W.-Adorno-Platz 4 D-60323 Frankfurt/Main, Germany	Phone: +49 69 798 34818 hett(at)econ.uni-frankfurt.de http://www.flo-hett.de/
FIELDS OF INTERESTS	Behavioral Economics, Applied Microeconomics, Financial Economics	
AFFILIATIONS	Goethe-University Frankfurt , Germany Post Doctoral Researcher (Akademischer Rat a.Zt.), Department of Management and Microeconomics, 2014- Associate, Center for Leadership and Behavior in Organizations (CLBO), 2015- Researcher, Frankfurt Laboratory for Experimental Economic Research (FLEX), 2014- Researcher, LOEWE Center Sustainable Architecture for Finance in Europe (SAFE), 2016-	
EDUCATION	Graduate School of Economics, Finance, and Management , University of Frankfurt, University of Mainz, University of Darmstadt Dr. rer. pol. (PhD equivalent), 2014 Johannes Gutenberg-University , Mainz, Germany Diploma (Master equivalent), Economics, 2009	
PUBLICATIONS	Bank Rescues and Bailout Expectations: The Erosion of Market Discipline During the Financial Crisis <i>Journal of Financial Economics</i> , accepted for publication, (with Alexander Schmidt) Social Identity and Social Free Riding <i>European Economic Review</i> , 90 (2016), 4-17 (lead article), (with Mark Bernard and Mario Mechtel) How individual characteristics shape the structure of social networks <i>Journal of Economic Behavior and Organization</i> , 115 (2015), 197-216, (with Yann Girard and Daniel Schunk)	
WORKING PAPERS	Competitiveness in Dynamic Contests: Evidence from combined field and lab data <i>Unicredit & Universities Best Paper Award on "Behavioral Organizational Economics"</i> (with Yann Girard) Choosing Who You Are: The Structure and Behavioral Effects of Revealed Identification Preferences (with Markus Kröll and Mario Mechtel) Heterogeneity in Dynamic Contests: Empirical Evidence from a Gaming App	

WORK IN
PROGRESS

**Enhancing cooperation and investigating peer effects on human capital formation:
A randomized-controlled field study with primary school children**
(with Mario Mechtel, Henning Müller, Felix Schmidt, and Daniel Schunk)

(How) Do Default Options affect Subsequent Decision Making?
(with Michael Kosfeld)

**Blaming the Messenger: Endogenous Communication Frictions and Organizational
Culture**
(with Mark Bernard and Daniel Herbold)

Preference Heterogeneity and the Effectiveness of Commitment Devices
(with Devesh Rustagi and Maira Sontag Gonzalez)

Present Bias in Financial Decision Making
(with Andrej Gill and Johannes Tischer)

Opportunistic Self-Categorization: Exploiting Wiggle-Room in Social Identification
(with Kevin Bauer and Christopher Kops)

**Heterogeneity in the Sensitivity to Dynamic Incentives and the Gender Wage
Gap**
(with Felix Schmidt)

Robust Heterogeneity: The Case of Reference-Dependence
(with Mark Bernard and Michael Kosfeld)

Bailout Guarantees and Compensation in Finance
(with Karol Paludkiewicz and Isabel Schnabel)

RESEARCH
GRANTS

DFG Research Grant, 147,900 Euro (with Mario Mechtel and Daniel Schunk) 2017
*Enhancing cooperation and investigating peer effects
on human capital formation*

SAFE Research Grant, 61,000 Euro (with Andrej Gill) 2017
Financial decision making and present bias

SAFE Research Grant, 16,080 Euro (with Andrej Gill) 2016
Measuring Time Inconsistency Using Bank Account Data

Research Grant, JGU Mainz, 14,670 Euro (with Yann Girard and Daniel Schunk) 2012
*Wie beeinflusst das soziale Umfeld die individuellen
kognitiven und nicht-kognitiven Fähigkeiten junger Erwachsener*

AWARDS

Dissertation Prize of the Deutsche Bundesbank 2015

Unicredit & Universities Best Paper Award 2013

Junior Member of the Gutenberg Academy for Young Academics 2012-2014

Best Paper Award 4th Workshop on Economics, Tübingen 2012

Nominated for the 4th Lindau Nobel Laureates Meeting Lindau 2011

Full Ph.D. scholarship GSEFM 2009-2010

Awarded as best graduate in economics, University of Mainz 2009

Award for diploma thesis, University of Mainz 2009

CONFERENCE AND WORKSHOP PRESENTATIONS	Arne Ryde Workshop on “Identity, Image and Economic Behavior” Intern. Meeting on Experimental and Behavioral Social Sciences, Rome ESA European Meeting, Bergen Workshop on Microeconomics, Lüneburg CLBO Research Meeting, Frankfurt	2016
	7th Maastricht Behavioral and Experimental Economics Symposium Annual Meeting of the Verein fuer Socialpolitik, Hamburg	2014
	DFG Priority Program 1578 Workshop, Cologne Annual Conference of the Royal Economic Society, Royal Holloway London International Meeting of Experimental and Behavioral Economics, Madrid IZA Workshop in Behavioral Organizational Economics, Bonn ESA World Meetings, Zurich	2013
	4th Workshop on Economics, University of Tübingen 1st Research Workshop in Financial Economics, Mainz ESA World Meetings, New York Workshop in Behavioral Economics, Mainz 9th Workshop “Money, Banking and Financial Markets”, Düsseldorf	2012
	3rd Workshop on Economics, University of Tübingen	2011
	Annual Meeting of the European Public Choice Society, Izmir Spring Meeting of Young Economists, Luxembourg Summer School Incentives and Behavioral Economics, Bronnbach Annual Conference of the European Economic Association, Glasgow Annual Meeting of the Verein fuer Socialpolitik, Kiel	2010
INVITED TALKS	University of Warwick, scheduled	2017
	SBEE Seminar, University of Michigan	2016
	Economics Seminar, Krannert School of Management, Purdue University	
	Banque de France - Toulouse School of Economics Workshop “Bailouts, bail-in, and financial stability”	2014
	Economics Seminar, IAAEU at University of Trier	2012
	Seminar of the CESifo Group, Munich MPI Econ Workshop, MPI for Research on Collective Goods, Bonn	
DISCUSSIONS	Bank bias in Europe: Effects on systemic risk and growth S. Langfield and M. Pagano (4th Research Workshop in Financial Economics, 2015)	
	Government Guarantees and Bank Risk Taking Incentives M. Fischer, C. Hainz, J. Rocholl and S. Steffen (Banque de France - Toulouse School of Economics workshop “Bailouts, bail-in, and financial stability”, 2014)	
	The Limits of Model-Based Regulation M. Behn, R. Haselmann and V. Vig (3rd Research Workshop in Financial Economics, 2014)	
REFEREEING	Games and Economic Behavior, European Economic Review, Journal of Money, Credit, and Banking, Scandinavian Journal of Economics, Experimental Economics, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Economics of Transition, PLOS ONE, The B.E. Journal of Economic Analysis and Policy, Spring Meeting of Young Economists (2011-14)	

TEACHING
EXPERIENCE

Instructor, Goethe University Frankfurt

Management, Bachelor	2016, 2017
Economics 6.1, Seminar, Bachelor	2016
Measuring Heterogeneity using Behavioral Experiments, Seminar, PhD	2017
Behavioral Welfare Economics, Seminar, PhD	2016
Intermediate Microeconomics, Bachelor	2015
Advanced Microeconomic Theory II - Game Theory, PhD	2014, 2015
Does Finance Benefit Society, Seminar, Bachelor	2014, 2015

Teaching Assistant, Goethe University Frankfurt

Management, Bachelor	2014
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Instructor, University of Mainz

Introductory Econometrics, Master	2011-13
Economics for Lawyers, Law undergraduates	2011

Teaching Assistant, University of Mainz

Empirical Economics, Diploma and Bachelor	2009, 2011-13
Economics of Banking, Diploma and Master	2011
Current Issues in Intern. Financial Regulation, Seminar, Diploma and Master	2011
Economics of Information, Diploma and Bachelor	2010
Emp. Econ. – Applications w. STATA, Seminar, Diploma and Bachelor	2009, 2010